Consumer Credit Department

Administrator: Scott Lesher

| | FY' | 15 Projected Divisio | on/Program Fundi | ng By Source | | |
|--------|----------------|----------------------|------------------|--------------|--------|-------------|
| | Appropriations | Federal | Revolving | Local | Other* | Total |
| Agency | NA | NA | \$3,798,138 | NA | NA | \$3,798,138 |
| Total | \$0 | \$0 | \$3,798,138 | \$0 | \$0 | \$3,798,138 |
| | | | | _ | | |

| | | FY'14 Carryov | er by Funding So | urce | | |
|-----------------|----------------|---------------|------------------|-------|--------|-------------|
| | Appropriations | Federal | Revolving | Local | Other* | Total |
| FY'14 Carryover | \$0 | \$0 | \$3,876,538 | \$0 | \$0 | \$3,876,538 |
| | | | | | | |

What Changes did the Agency Make between FY'14 and FY'15

1.) Are there any services no longer provided because of budget cuts?

No, because we are regulators, budget cuts would not cause us to quit providing any services.

2.) What services are provided at a higher cost to the user?

None

3.) What services are still provided but with a slower response rate?

None, but in the past, lack of budget has caused us to drastically reduce the frequency of examinations and investigations.

4.) Did the agency provide any pay raises that were not legislatively/statutorily required?

Yes, other than promotional raises, four employees received 7% raises during this fiscal year.

| | FY'1 | 6 Requested Division | on/Program Fundi | ing By Source | | |
|--------|----------------|----------------------|------------------|---------------|-------|----------|
| | Appropriations | Federal | Revolving | Other | Total | % Change |
| Agency | NA | NA | \$3,798,138 | NA | NA | 0% |
| Total | \$0 | \$0 | \$3,798,138 | \$0 | \$0 | |

| FY'16 Top Five Appropriation Funding Requests | |
|---|-----------|
| We will receive no appropriations for FY'16 so would not apply. | \$ Amount |
| | |

Total Increase above FY-15 Request

0

How would the agency handle a 3% appropriation reduction in FY'16?

We will receive no appropriations for FY'16 so would not apply.

How would the agency handle a 5% appropriation reduction in FY'16?

We will receive no appropriations for FY'16 so would not apply.

| | Is the agency seeking any fee increases for FY'16? | |
|-----------------------------|--|-----------|
| No fee increases for FY'16. | | \$ Amount |
| | | \$0 |

| What are the agency's top 2-3 capital or technology (one-tin | ne) requests, if applicable? |
|--|------------------------------|
| | |
| | |

Federal Government Impact

1.) How much federal money received by the agency is tied to a mandate by the Federal Government?

NΑ

2.) Are any of those funds inadequate to pay for the federal mandate?

NA

3.) What would the consequences be of ending all of the federal funded programs for your agency?

NA

4.) How will your agency be affected by federal budget cuts in the coming fiscal year?

NA

5.) Has the agency requested any additional federal earmarks or increases?

NA

| A conor. The Department | |
|------------------------------|---|
| - | at on Consumer Credit was created by the Oklahoma Legislature in 1969. The Department is |
| The Departmen pawnshops, def | the regulation of consumer credit sales and consumer loans in the State of Oklahoma. It is also responsible for the licensing and regulation of mortgage brokers, lenders and originators, Ferred deposit lenders, rental purchase lessors, health spa contracts, credit service organizations, attion funders and precious metal dealers. |

| | | FY'16 | Budgeted FTE | | | |
|--------|-------------|------------|--------------|--------------|-----------------|-----------------|
| | Supervisors | Classified | Unclassified | \$0 - \$35 K | \$35 K - \$70 K | \$70 K - \$\$\$ |
| Agency | 5 | 25 | 5 | 4 | 22 | 4 |
| Total | 5 | 25 | 5 | 4 | 22 | 4 |

| | F | TE History | | | |
|--------|---------------|------------|------|------|------|
| | 2015 Budgeted | 2014 | 2010 | 2009 | 2004 |
| Agency | 30 | 27 | 25 | 19 | 16 |
| Total | 30 | 27 | 25 | 19 | 16 |

| | Performan | ce Measure Review | V | | |
|--|-----------------|-------------------|------------------|-----------------|----------------|
| | FY'14 | FY'13 | FY'12 | FY'11 | FY'10 |
| Types of Licenses Regulated - Revenue | | | | | |
| Supervised Lenders | \$1,030,445 | \$992,555 | \$917,965 | \$865,740 | \$557,489 |
| Pawnbrokers | \$220,402 | \$219,975 | \$221,560 | \$206,745 | \$108,785 |
| Rent-to-Owns | \$97,581 | \$100,198 | \$92,000 | \$90,725 | \$59,500 |
| Credit Service Organizations | \$16,430 | \$15,425 | \$9,900 | \$14,200 | \$10,400 |
| Consumer Ligitation Funders | \$2,030 | \$0 | \$0 | \$0 | \$0 |
| Mortgage Brokers, Lenders and Originators | \$2,085,764 | \$1,736,140 | \$1,307,860 | \$1,170,250 | \$605,444 |
| Health Spas | \$77,950 | \$72,400 | \$68,110 | \$55,800 | \$34,355 |
| Precious Metal Dealers and Employees | \$170,445 | \$138,763 | \$145,700 | \$78,325 | \$28,875 |
| Notifications | \$299,093 | \$225,683 | \$219,380 | \$210,492 | \$162,824 |
| Deferred Deposit Lenders | \$308,005 | \$332,679 | \$347,100 | \$314,084 | \$309,223 |
| Misc. Fees (copies, late, change, civil penalties) | <u>\$55,067</u> | \$100,100 | <u>\$174,551</u> | <u>\$74,703</u> | <u>\$2,599</u> |
| Total | 4,363,212 | 3,933,918 | 3,504,126 | 3,081,064 | 1,879,494 |
| Types of Licenses Regulated - Number | | | | | |
| Supervised Lenders | 1,226 | 1,166 | 1,078 | 1,064 | 1,111 |
| Pawnbrokers | 317 | 325 | 313 | 317 | 317 |
| Rent-to-Owns | 150 | 160 | 139 | 134 | 204 |
| Credit Service Organizations | 19 | 19 | 19 | 19 | 37 |
| Consumer Ligitation Funders | 6 | 0 | 0 | 0 | 0 |
| Mortgage Brokers, Lenders and Originators | 4,628 | 3,615 | 2,835 | 1,552 | 550 |
| Health Spas | 195 | 198 | 179 | 175 | 164 |
| Precious Metal Dealers and Employees | 371 | 351 | 383 | 349 | 116 |
| Notifications | 2,236 | 1,787 | 1,742 | 1,749 | 2,063 |
| Deferred Deposit Lenders | 338 | 349 | 343 | <u>351</u> | 357 |
| Total | 9,486 | 7,970 | 7,031 | 5,710 | 4,919 |
| | | | | | |

| Revolving Funds (200 Series Funds) | | | | | | |
|---|------------------------|----------------------------|------------------|--|--|--|
| | FY'12-14 Avg. Revenues | FY'12-14 Avg. Expenditures | June '14 Balance | | | |
| Revolving Fund I | | | | | | |
| Consumer Credit Administrative Expenses | | | | | | |
| Revolving Fund - 250 | \$3,078,000 | \$2,379,000 | \$3,876,538 | | | |
| Revolving Fund II | | | | | | |
| Consumer Credit Counseling | \$50,690 | \$38,772 | \$111,244 | | | |
| Revolving Fund - 230 | | | | | | |
| Revolving Fund III | | | | | | |
| Oklahoma Mortgage Broker and Mortgage | \$38,333 | \$0 | \$290,267 | | | |
| Originator Recovery Fund - 260 | | | | | | |