

Municipal Funding Stabilization Interim Study

Local and County Government Committee
October 8, 2025

Sen. Christi Gillespie & Sen. Mark Mann



The Unified Voice of Oklahoma Cities and Towns

Presenter Mike Fina
Executive Director
Oklahoma Municipal League



Population 9,092
Ranks 51
2025 Budget \$4,913,000



Not About Property Tax

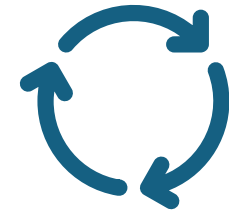




Educating Ourselves



Educating the
Legislature/Public



Implementation

Start with the Basics

Characteristics of an Effective Tax System

A good tax system should meet five basic conditions: fairness, adequacy, simplicity, transparency, and administrative ease.

1. ***Fairness or equity***, means that everybody should pay a fair share of taxes.
2. ***Adequacy***, means that taxes must provide enough revenue to meet the basic needs of society.
3. ***Simplicity***, a simpler tax system helps taxpayers better understand the system and reduces the costs of compliance
4. ***Transparency***, taxpayers and leaders can easily find information about the tax system and how tax money is used.
5. ***Administrative ease***, means that the tax system is not too complicated or costly for either taxpayers or tax collectors.

Texas Municipal Tax Structure

41% Property Tax

29% Sales Tax

30% Fines, Fees and Utilities

Property Tax Does not Require a vote of the people. Councils must simply adopt by ordinance by September 30 of each year.

Legislature Doesn't Like it.

Sales Tax Increases Require a Vote of the People.

Capped at 2%



Navasota Texas
Population 9,471
Ranks 292
2025 Budget \$18,568,000



Marble Falls Texas
Population 9,413
Ranks 294
2025 Budget \$21,920,000

Piedmont
Population 9,092
Ranks 51
2025 Budget \$4,913,000

Poteau
Population 9,111
Ranks 50
2025 Budget \$11,152,909





Same Structure Different Outcomes

General Government

Fire

Community Development

Municipal Court

Library

Roads & Bridges

Police

Parks & Recreation

Public Utilities





Short Term

Stop Preemption

Fiscal Impact Studies

Sunset Tax
Exemptions

Small Adjustments



Long Term

Commit to Study

Look at all Income

Difficult Discussions

Be Fair to Everyone



Name	Address	Total Visits	Unique Visitors	Middle	Gross income	City Sales	Estimated Tax Income	Full year
Tommy's Express Car Wash	13311 E 116th St N, Collinsville, 74021, OK	50,113	17,200	\$32.00	\$550,400.00	0.048	\$26,419.20	\$105,676.80
Okie Express Auto Wash	2450 W Main St, Norman, 73069, OK	49,913	22,700	\$29.99	\$680,773.00	0.04125	\$28,081.89	\$112,327.55
Charlie's Car Wash	5857 Northwest Expy, Warr Acres, 73132, OK	49,412	21,200	\$31.00	\$657,200.00	0.04	\$26,288.00	\$105,152.00
Coulter Express Carwash	10720 N May Ave, The Village, 73120, OK	43,263	15,600	\$30.00	\$468,000.00	0.045	\$21,060.00	\$84,240.00
Okie Express Auto Wash	523 W Grand Ave, Chickasha, 73018, OK	39,171	16,900	\$29.99	\$506,831.00	0.0425	\$21,540.32	\$86,161.27
Pat's Express Car Wash	12106 South Waco Avenue, Glenpool, 74033, OK	36,670	15,000	\$14.99	\$224,850.00	0.051	\$11,467.35	\$45,869.40
Okie Express Auto Wash	1260 E State Hwy, Mustang, 73064, OK	30,370	13,100	\$29.99	\$392,869.00	0.04	\$15,714.76	\$62,859.04

We Can Tax Memberships

Gyms

Tanning Salons

Country Clubs

Why Not Car Wash Memberships?

Thank You Mayor Roger Godwin & City Economics

Oklahoma Municipalities deserve a revenue and tax structure that meets the basic principles of fairness, adequacy, simplicity, transparency, and administrative ease. A system that meets the basic needs of Oklahomans with an emphasis on affordability and maximization of dollars generated. Our system should give municipalities the ability to invest in the quality of life of the people we represent.

Mission Statement
OML Municipal Revenue Proposition
Launched 2024

The image features four decorative geometric shapes in the corners: a light blue square with a darker blue diamond inside in the top-left; a light blue triangle with a darker blue square inside in the top-right; and a light blue triangle with a darker blue square inside in the bottom-right. The main text is centered and reads "OKLAHOMA MUNICIPAL LEAGUE" in a bold, blue, sans-serif font. The word "OKLAHOMA" is on the top line, "MUNICIPAL" is on the second line, and "LEAGUE" is on the third line. Behind the text are four horizontal red wavy stripes. The stripes are positioned behind the text, with the top stripe passing behind "OKLAHOMA", the second behind "MUNICIPAL", and the third and fourth behind "LEAGUE".

OKLAHOMA MUNICIPAL LEAGUE

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