FY 2025 Budget Performance Review

38500 Oklahoma Insurance Department

Original Date submitted 9/30/2023 Lead Administrator: Glen Mulre Lead Financial Officer: Sherry Marczewski

Agency Mission

The Oklahoma Insurance Department will provide competent and trustworthy employees who will protect Oklahoma consumers by providing timely assistance and information and efficiently regulate the insurance industry's market behavior and financial solvency, while fostering a competitive insurance marketplace.

Note: Please define any acronyms used in program descriptions.

Administration (01)

This division includes the Executive, Communications, Comptroller and Administrative Services Divisions of the agency. Their purpose is to provide general administrative support and guidance to all functions of the agency. All agency operations are directed through the Executive Division. The Communications Division delivers current event information to the public through press releases, press conferences, seminars, industry meetings, direct mail to insurers and by updating the agency website. The Comptroller Division is responsible for handling revenue and expenditures and all other agency financial issues in compliance with all state and federal laws. The Administrative Services Division is responsible for coordinating staff recruitment and personnel actions including hiring, promotions, transfers, separations and terminations, as well as staff training and developing employment policies.

Regulatory (10)

This division is compromised of the following departments: Producer Licensing, Consumer Assistance and Claims, Financial, Legal, Anti-Fraud, Rate & Form Compliance, Bail Bonds, Real Estate Appraiser Board, PBM Compliance, and Field Operations-ISO Advocacy. It is charged with the duty of regulating the insurance industry, bail bondsmen and real estate appraisers while ensuring compliance with the relevant statutes and rules and regulations from state and federal sources.

Medicare Assistance Program (20)

The purpose of the State Health Insurance Assistance Program (SHIP) is to provide and support locally accessible counseling services to Medicare beneficiaries and their caregivers in coordination with staff and a network of local community partners and volunteers. Services provided by SHIP are intended for Medicare beneficiaries who need accurate and objective information, counseling and enrollment assistance to help them understand and utilize their Medicare and related benefits. The Senior Medicare Patrol (SMP) program is aimed at facilitating the collaboration of aging network agencies and other entities in recruiting and training retired professionals to educate Medicare and Medicaid beneficiaries and their caregivers on how to better monitor what is paid on their behalf and what to do about identified discrepancies and possible fraud. The Medicare Improvements for Patients and Providers Act (MIPPA) of 2008 provides for expansion or enhancement of the outreach efforts to Medicare beneficiaries on Medicare Part D and for those beneficiaries with limited incomes, in rural areas and for outreach activities aimed at Medicare prevention and wellness benefits.

ISD Data Processing (88)

The purpose of this division is to manage all IT-related issues within the agency.

	FY'24 Budgeted Department Funding By Source							
Dept. #	Department Name	Appropriations	Federal	Revolving	Local ¹	Other ²	Total	
01	Administration	\$0	\$0	\$5,719,622	\$0	\$0	\$5,719,622	
10	Regulatory	\$0	\$0	\$11,946,925	\$0	\$0	\$11,946,925	
20	Medicare Assistance Program	\$0	\$1,529,182	\$0	\$0	\$0	\$1,529,182	
88	ISD Data Processing	\$0	\$0	\$2,091,312	\$0	\$0	\$2,091,312	
							\$0	
Total		\$0	\$1,529,182	\$19,757,859	\$0	\$0	\$21,287,041	

- 1. Please describe source of Local funding not included in other categories
- 2. Please describe source(s) and % of total of "Other" funding if applicable for each department:

	FY'23 Carryover by Funding Source						
Class Fund #	Carryover Class Fund Name	Appropriations	Federal	Revolving	Local ¹	Other ²	Total
200	Revolving	\$0	\$0	\$5,501,241			\$5,501,241
							\$0
							\$0
1. Please descr	ibe source of Local funding not included in other categories:						
2. Please descr	ibe source(s) and % of total of "Other" funding if applicable:						

1.) Are there any services no longer provided because of budget cuts?

2.) What services are provided at a higher cost to the user?

3.) What services are still provided but with a slower response rate?

4.) Did the agency provide any pay raises that were not legislatively/statutorily required?

In accordance with the State Employee Compensation Program, 74 O.S. § 840-2.15A, the agency implemented year three of a three salary survey plan with the goal to attract, retain, and reward OID staff with salaries that are competitive with public and private sectors in Oklahoma, and, to the extent reasonably possible, reach the legislative goal of compensating state employees at 90% of the private market.

	FY'25 Requested Funding By Department and Source							
Dept. #	Department Name	Appropriations	Federal	Revolving	Other ¹	Total	% Change	
01	Administration	\$0	\$0	\$5,719,622	\$0	\$5,719,622	0.00%	
10	Regulatory	\$0	\$0	\$11,946,925	\$0	\$11,946,925	0.00%	
20	Medicare Assistance Program	\$0	\$1,529,182	\$0	\$0	\$1,529,182	0.00%	
88	ISD Data Processing	\$0	\$0	\$1,591,312	\$0	\$1,591,312	-23.91%	
Total		\$0	\$1,529,182	\$19,257,859	\$0	\$20,787,041	-2.35%	

Please describe source(s) and % of total of "Other" funding for each department:

	FY'25 Top Five Operational Appropriation Funding Requests						
Request by Priority	Request Description	Appropriation Request Amount (\$)					
Request 1: Request 2: Request 3: Request 4:	N/A						
Request 5:	Top Five Request Subtotal:	\$0					
Total Increase	above FY-24 Budget (including all requests)	\$ -					
Difference be	tween Top Five requests and total requests:	\$0					

Does the agency have any costs associated with the Pathfinder retirement system and federal employees?

Approximately \$5,000/year for Medicare Assistance Program staff

How would the agency be affected by receiving the same appropriation for FY '25 as was received in FY '24? (Flat/0% change)

N/A

How would the agency handle a 2% appropriation reduction in FY '25?

N/A

Is the agency seeking any fee increases for FY '25?		
	Fee Increase	Statutory change required?
	Request (\$)	(Yes/No)
Increase 1		
Increase 2		
Increase 3		

	What are the agency's top 2-3 capital or technology (one-time) requests, if applicable?						
Description	of request in order of priority	Appropriated Amount (\$)	Submitted to LRCPC? (Yes/No)				
Priority 1	Implementation of SLAS (Surplus Lines Automation Suite)	\$0	N/A				
Priority 2	Internal agency-wide system for modernization of processes, (ONBASE).	\$0	N/A				
	Replacement of our current Revenue Tracking system- The System is used to record payments (Premium Tax, EFT, checks, etc.), upload data to State Based Systems,						
Priority 3	and disbursement of payments to the correct Divisions via Department Codes.	\$0	N/A				

	Federal Funds						
CFDA	Federal Program Name	Agency Dept. #	FY 24 budgeted	FY 23	FY 22	FY 21	FY 20
93.324	Senior Health Insurance Counseling Program	20-01	781,197	741,907	604,626	677,654	662,581
93.048	Senior Medicare Patrol Program	20-02	467,619	437,780	235,609	289,311	229,254
93.071	Medicare Improvements for Patients & Providers Act	20-03	280,366	275,620	207,281	125,677	189,386

Federal Government Impact

1.) How much federal money received by the agency is tied to a mandate by the Federal Government?

None

2.) Are any of those funds inadequate to pay for the federal mandate?

N/A

3.) What would the consequences be of ending all of the federal funded programs for your agency?

N/A

4.) How will your agency be affected by federal budget cuts in the coming fiscal year?

Agency services to the senior population and other Medicare beneficiaries in the state would be suspended.

5.) Has the agency requested any additional federal earmarks or increases?

No.

	FY 2024 Budgeted FTE							
Division #	Division Name	Supervisors	Non-Supervisors	\$0 - \$35 K	\$35 K - \$70 K	\$70 K - \$100K	\$100K+	
01	Administration	9	16	0	13	7	5	
10	Regulatory	24	74	2	56	30	10	
20	Medicare Assistance Program	1	4	0	4	1	0	
88	ISD Data Processing	0	0	0	0	0	0	
Total		24	0.4	2	72	20	15	

	FTE History by Fiscal Year								
Division #	Division Name	FY 2024 Budgeted	FY 2024 YTD	FY 2023	FY 2022	FY 2021	FY 2016		
01	Administration	25.0	23.0	23.0	22.0	22.0	25.0		
10	Regulatory	98.0	95.0	103.0	84.0	81.0	84.0		
20	Medicare Assistance Program	5.0	5.0	5.0	4.0	6.0	5.0		
88	ISD Data Processing	0.0	0.0	0.0	3.0	3.0	2.0		
Total		128.0	123.0	131.0	113.0	112.0	116.0		

Performance Measure Review							
	FY	2023	FY 2022		FY 2021	FY 2020	FY 2019
Financial Examinations Conducted							
Financial examinations adopted on domestic insurers, captives and funeral		56	45		51	76	62
home/special purpose entities							
Consumer premium dollars recovered							
Note: Consumer Assistance money recovered by calendar year	\$ 8	8,286,778	\$ 5,656,	720	\$ 6,736,697	\$ 3,117,171	\$ 9,749,517

Number of Domestic Insurance Companies	87	86	83	76	77
Producer Licenses Issued					
Resident	34,686	307,690	255,760	252,678	215,309
Non-Resident	298,084	34,417	30,187	33,820	32,135
Total	332,770	273,273	225,573	218,858	183,174
Number of Client Contacts for the Medicare Assistance Program	19,242	20,785	19,753	24,164	21,257
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Revolving Funds (200 Series Funds)							
Please provide fund number, fund name, description, and revenue source	FY'21-23 Avg. Revenues	FY'21-23 Avg. Expenditures	June '23 Balance				
200 - Commissioner's Revolving Fund							
Operating fund for the agency	\$26,552,000	\$12,851,000	\$22,249,619				
225 - Real Estate Appraisal Board							
Operating fund for the Real Estate Appraisal Board	\$726,892	\$677,350	\$803,890				
230 - Anti-Fraud Fund							
Funds used for anti-fraud related expenses by the agency's Anti-Fraud unit.	\$14,876	\$20,113	\$559,031				
240 - PBM Revolving Fund Insurance Department Pharmacy Benefits Manager Revolving Fund designated for the purpose of licensing, regulating and	\$343,440	\$0	\$1,030,329				
investigating abuse, negligence, criminal conduct, or other violations of insurance laws and regulations, and ensuring compliance with the same.	Ş343,44U	ŞÜ	\$1,030,329				

FY 2024 Current Employee Telework Summary						
List each agency location, then report the number of employees associated with that location in the teleworking categories indicated. Use "No specified location" to account for remote employees not associated with a site. Use actual current employees (headcount), not budgeted or actual FTE.			Full-time and Part-time Employees (#)			
Agency Location / Address	City	County	Onsite (5 days onsite, rarely remote)	Hybrid (2-4 days onsite weekly)	Remote (1 day or less weekly onsite)	Total Employees
Oklahoma City/400 NE 50th Street, Oklahoma City, OK 73105	Oklahoma City	Oklahoma	11	88	16	88
Tulsa/7645 East 63rd Street, Ste 102, Tulsa OK 74133	Tulsa	Tulsa	4	3	1	8
						0
				Total Agency Employees		96